IREX RESIDENCY & CITIZENSHIP CONCLAVE

28-29 February, 2020, The St. Regis, Mumbai

An innovative
platform to market

Residency & Citizenship programs

to elite clientele and top tier
Investors in India

Residency & Citizenship Conclave 2020

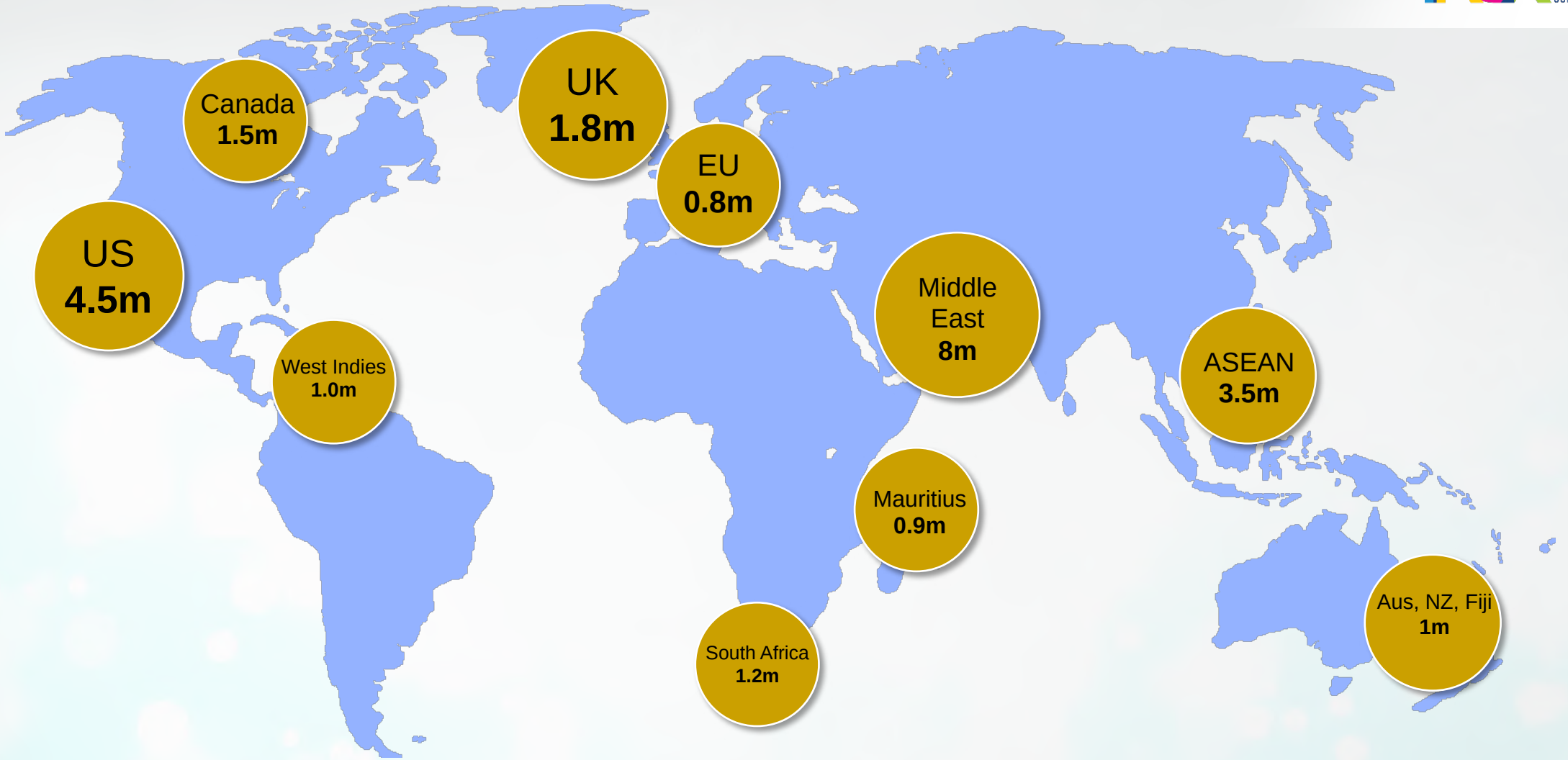
IREX Residency & Citizenship Conclave is a platform that offers various options and prospects of citizenship and residency across the world to Indian residents. The Conclave brings together Residency & Citizenship consultants, legal consultants, government bodies, property developers and other stakeholders under one roof.

Launched by the organizers of International Real Estate Expo (IREX), the Conclave will have participants from Cyprus, Portugal, Caribbean, Australia, Greece, Turkey, Canada, Malta and EB5 companies from USA that offer citizenship / residency by investment.

India has the largest emigrant population in the world. As per the Indian Ministry of External Affairs report, there are approximately 31.2 million Indian diaspora residing outside India. The number of HNI Indians who are looking for foreign residency and citizenship is rising with India having the second highest millionaire outflow in the world.

Indian market Scenario

- India ranks 1st in the world's best performing wealth markets, 2016-2017.
- Under the wealth growth forecast by country, 2017-2027, India is expected to be on the 4th position with a growth of 200% which is highest in the world.
- India stands 3rd in billionaire headcount in the world and is expected to triple in the next 10 years.
- India ranks 2nd among the countries with large outflows of HNIs in 2017. According to the report by New World Wealth, 7,000 ultra- rich Indians shifted overseas in 2017.
- 48% of country's wealth is held by Indian HNIs and they prefer moving to USA, Canada, Australia, New Zealand, Europe & UAE.
- In 2017-2018, Indians remitted approximately $8.2 Bn abroad and this is bound to increase in coming years.
- India is the sixth wealthiest country in the world with total wealth of $ 8230 Bn.

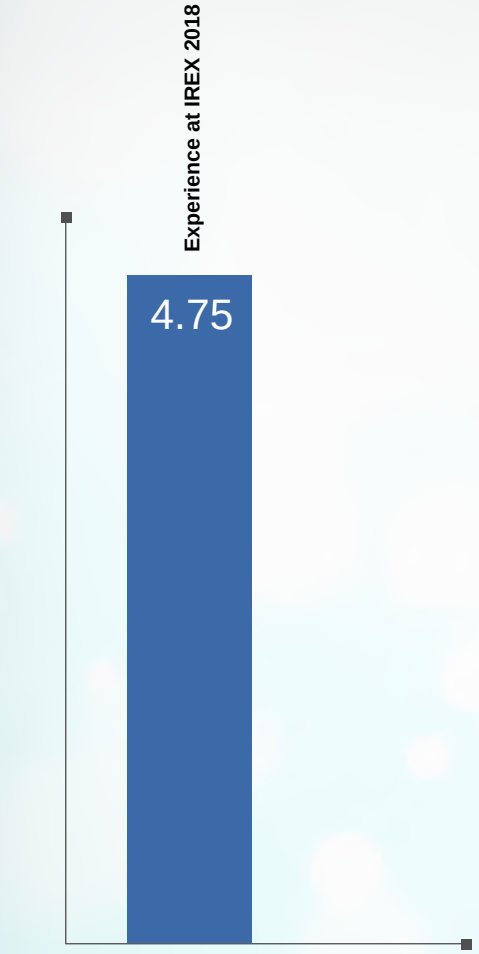


Indian Diaspora

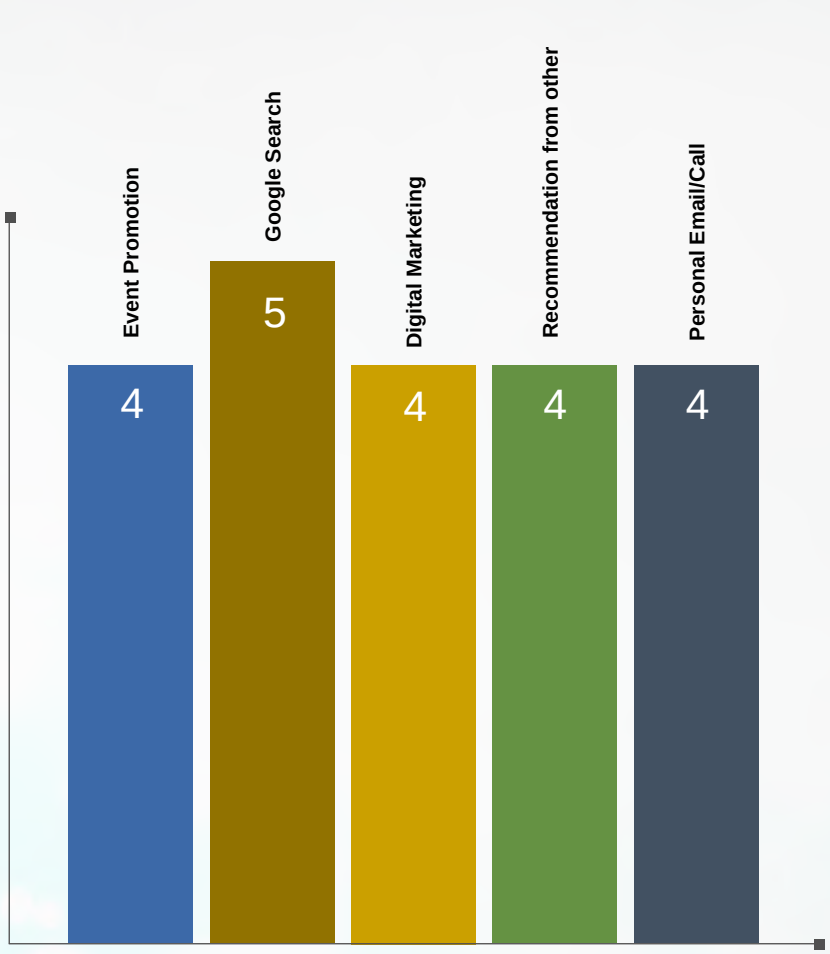
Highlights of the 2019 show -

- IREX Residency & Citizenship Conclave was held in conjunction with the fifth edition of International Real Estate Expo (IREX), New Delhi.
- The Conclave had participation from leading immigration, EB5 and real estate companies from USA, Australia, Caribbean Islands, UK, UAE, Cyprus, Malta, Portugal, Turkey, Canada and Greece.
- The Conclave included exhibiting and speaking opportunities for international immigration & EB5 companies.
- A panel discussion on ' Comparative Analysis of Citizenship & Residency-by-Investment Programs' was covered by CNBC TV18.
- The show was visited by 2000+ quality visitors from all over India, out of which 70% were direct investors and 30% were industry experts, agents, advisors, consultants etc.
- V2 Developments was the Lead Partner, CMB Regional Center was the Conference Partner and Invest America was the Lanyard & Panel Partner of the show.

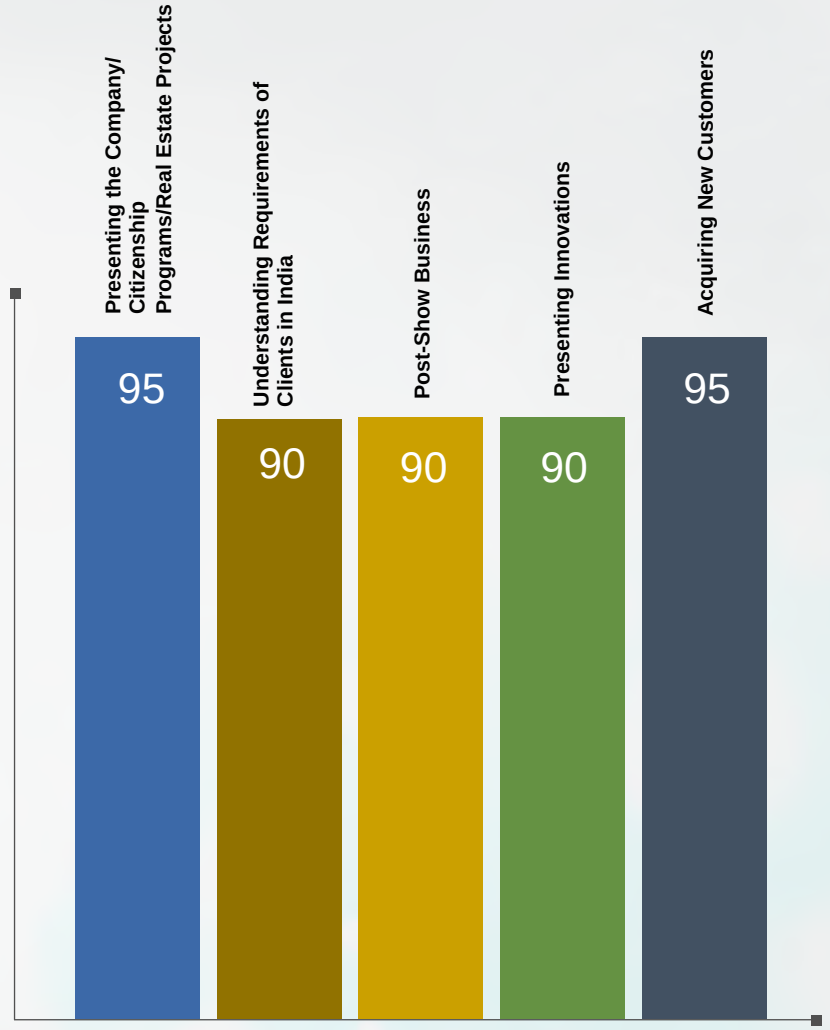
Overall Evaluation of the 2019 show



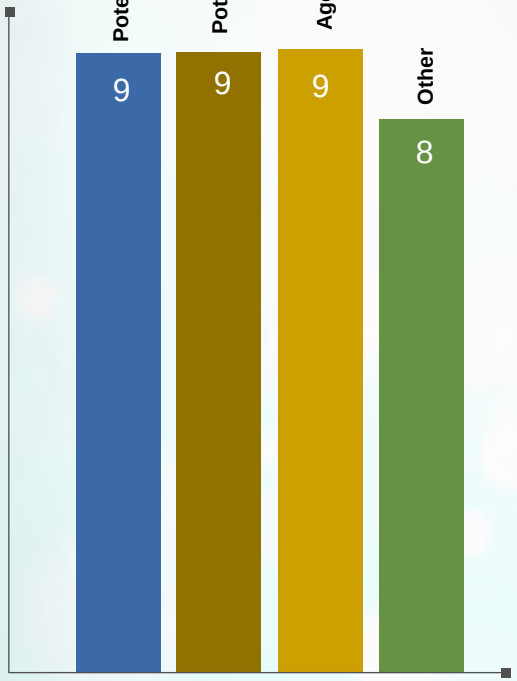
How was your overall experience at IREX 2019, New Delhi? (1 being lowest, 5 being highest)



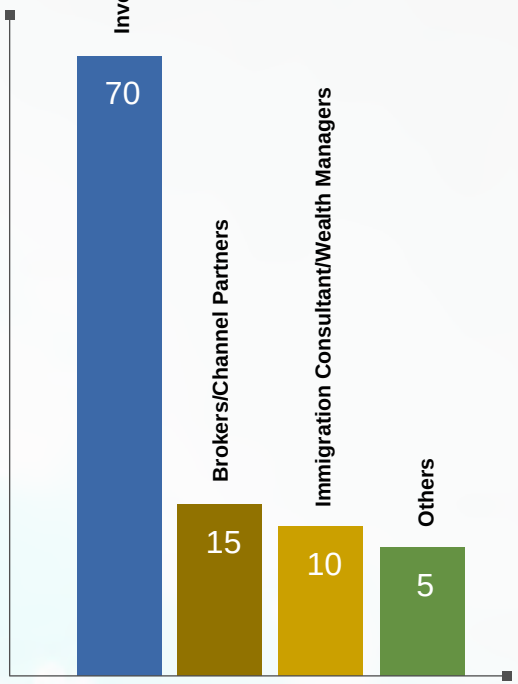
How did you come to know about IREX 2019, New Delhi? Graded out of 5



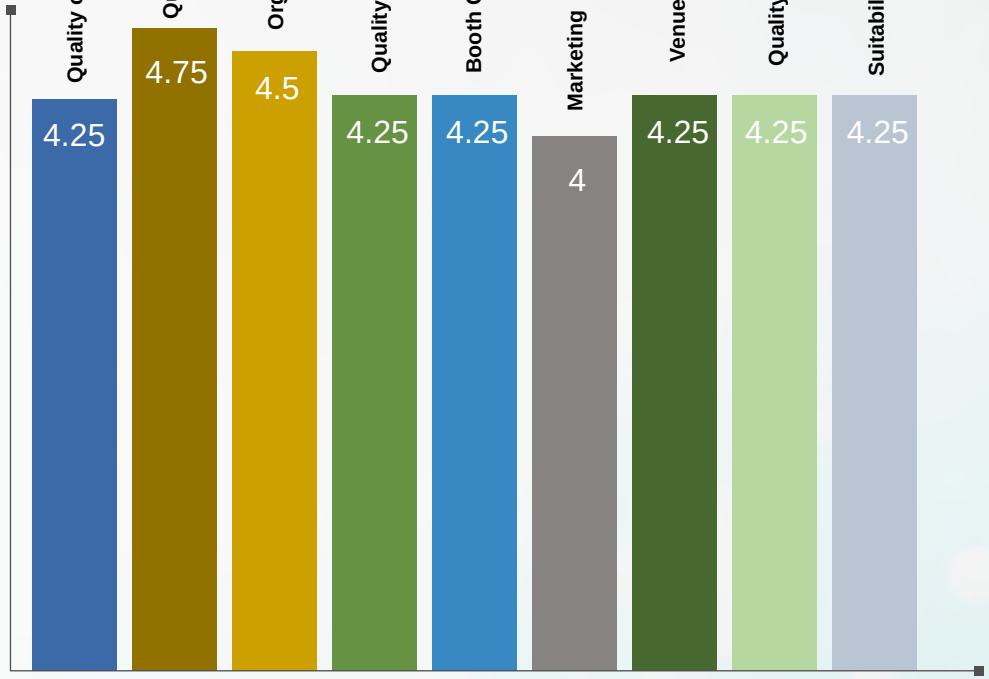
Achievement of the Top Objectives from Participation during the Event (in %)



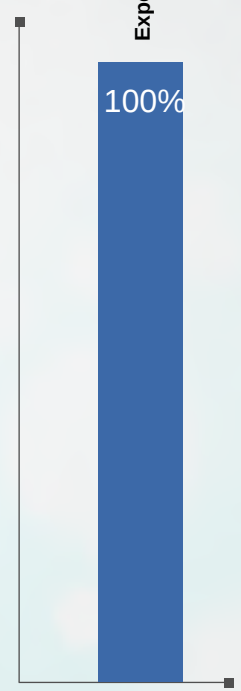
Did you get to meet your target audience? Graded out of 10



Visitor Breakdowns by Job Activity (in %)



How do you rate IREX 2019, in terms of the following parameters? (1 being lowest, 5 being highest)



Would you like to participate at IREX 2020?

Show Glimpses

Inaugural address by
H. E. Majida Ali Rashid, Dubai Land Department

Engaging session
by Matt Hogan, CMB Regional Center

Panel Discussion on USA EB-5

Discussion on USA EB-5 Program with
Matt Hogan, CMB Regional Centers and
Mark Davies of Davies & Associates

Greek Residency Presentation by
Hassan Ahmed, V2 Development

Canadian Program Presentation by
Deepanshu Choudhry & Preeya Malik,
Step Global

Panel Discussion on various Citizenship &
Residency by Investment programs conducted
by Manisha Natarajan of CNBC TV 18

Presentation by Jonathan Santiago,
Magic Village 3 LLC at IREX Business Connect

Heavy Footfall of Quality Visitors

Testimonials

Matt Hogan
Vice President of Project Development
CMB Regional Centers

"It has far way exceeded our expectations. We had unbelievable traffic at our booth, very high quality people coming around asking great questions. Its been fantastic."

Mark Davies
Global Managing Partner and Founder
Davies & Associates

"Its been great I have come before and I think this year it is specially good."

Preeya Malik
Managing Director
Step Global

"It has been a great experience at IREX this year. We have been through non-stop meetings with potential investors, people who want to immigrate and we literally did not have a second to sit down."

Mohammed Asaria
Founder & Managing Director
Range Developments

"IREX has been a fantastic exhibition. It has far exceeded our expectations, there have been literally thousands of people here we have lost our voices by speaking to so many people and a fantastic conference at the same time."

Testimonials

Christos Vardikos
Managing Partner
Vardikos & Vardikos

"This is my first time that I have participated in this show and I find it very interesting. There were a lot of people, a lot of interest for all the markets. Very well organized."

Matt Mahaney
Chief Legal Officer and Managing Director, PCEG, Invest America

"Its been a great event, we have had really good set of potential investors that visited our booth asking great questions. The panel discussion has been the best so far amongst all conferences we have attended. Definitely we will be here again."

Mehmet Fatih Kara
CEO & Owner
Alterra Worldwide

"Its been a phenomenal experience at IREX 2019. We have received alot of attention from the visitors and its been extremely busy."

George Chrysochos
Director
Cyfield Group of Companies

"This is the first time at IREX and we are very happy. We have been very busy and we are very happy with the response and the exhibition. The timing of the show is right and we will be here again next year."

Intensive And Targeted Marketing Campaign For Visitor Promotion

TV Advertisements

Digital Marketing

Direct Mailers/ SMS Campaign

Personal Calling

Ad Releases In Print Media

Social Media Campaign

Public Relations Etc.

Top Reasons To Participate In The Conclave

Capitalise On India's Vast Market For Foreign Residency & Citizenship

- Showcase International Residency & Citizenship programs for potential Indian investors from all over India
- Gain exposure to 2,000+ quality visitors from all over India and generate leads
- Get on the spot interest of your International Residency & Citizenship program
- Create brand awareness & media exposure in the fast growing Indian market
- Top International Residency & Citizenship agencies have already confirmed their participation.

Residency & Citizenship Conclave 2020

The St. Regis Mumbai

- A luxurious property based in Lower Parel, the western part of Mumbai overlooking the Arabian Sea. The hotel is well located and easily accessible with good connectivity. It is also a part of the luxury shopping centre, The Palladium in Mumbai. It hosts a series of luxury events, conferences and exhibitions and is frequently visited by celebrities and distinguished clientele.

Mumbai
28th – 29th February, 2020
Hotel The St. Regis,
Lower Parel, Mumbai

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